Recall an important goal that you were set in the past.

What strategies did you use to achieve it?

What was successful?







Consider a time when you had to adopt a new approach or style to accomplish a task.

How did you manage the transition?

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What do you do to encourage self / others to think laterally and to generate ideas?

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When making a controversial decision how do you deal with criticism?

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What do you do when something needs to be done but no one is there to give you guidance?

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How do you present yourself when meeting people for the first time?

What do you pay special attention to?

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What do you do to ensure people listen to your ideas?

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How would the people you work with/your friends, describe you?

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Give a specific example of a time when you had to address an angry colleague.

What was the problem? What was the outcome?

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Consider a time when you built rapport quickly with someone under difficult conditions. What did you do?

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What do you do when other people put forward ideas to help solve problems?

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Describe your leadership style and give an example of a situation when you successfully led a group.

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Think about a time when you were able to build team spirit in a time of low morale.

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Think about a time when you were able to gain commitment from others to really work as a team.

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Think about a time when you took responsibility for an error and were held personally accountable.

How did you feel? What did you do?

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How do you ensure people know that you have taken account of their views?

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What have you done to improve your listening skills?

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Describe how you are able to contribute to an organisation's / a job's goals.

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Consider a time when you made an intentional effort to get to know someone from another culture.

What did you do?



Workplace engagement

What measures have you taken to make someone feel comfortable in an environment that was obviously uncomfortable with his or her presence?

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How do you find opportunities to develop your skills and competencies?

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What do you do to gain feedback on your performance?

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How do you typically plan your day to manage your time effectively?

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How do you share professional expertise with others?

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Discuss a time when your integrity was challenged.

How did you handle it?

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Describe a time when you were asked to keep information confidential.

What did you learn about yourself?

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Trust requires personal accountability. Consider a time when you chose to trust someone?

What was the outcome?



Think about an example of how you worked effectively with people to accomplish an important result.

What did you do?

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Think of your best example of working cooperatively as a team member to accomplish an important goal.

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Gaining the attention of others can be difficult.

Think of a specific example when you had to do that in order to achieve a team goal.

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Think about a team project.

What did you do to contribute toward creating a teamwork environment?

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