

Relating to D profiles



Like others to be:

Direct, straightforward and open to their need for results

Try to:

Make communication brief & to the point

Respect their need for autonomy

Be clear about rules & expectations

Let them initiate

Show your competence

Stick to the topic

Show independence

Eliminate time wasters

Be prepared for:

Blunt & demanding approach

Lack of empathy

Lack of sensitivity

Little social interaction