

The  
**Get it Done**  
Team

*Moves quickly with confidence,  
Emphasising accomplishments  
and focusing on results*



**MOTIVATORS**

Action  
Challenge and risk  
Winning  
Results  
Standing out  
Competition  
Competence

**STRESSORS**

Details  
Failure  
Lack of control  
Vulnerability  
Too much emotion  
Wasting time  
Being questioned

**D**

**STRENGTHS**

Gets results  
Focuses on solutions  
Dynamic & engaging  
Makes decisions quickly  
New accomplishments  
Encourages innovation  
Straightforward feedback

**WEAKNESSES**

Tension & burnout  
Lack of structure  
Lack of planning  
Difficult prioritising  
Overly blunt  
Impatient  
Too aggressive